### CSU General Operating Fund Budget Plan FY 2023/24

|   | Base Budget<br>FY 2022/23 | Base Budget<br>Variance | Base Budget<br>FY 2023/24 | One Time Budget<br>FY 2023/24 | Summer 2023 | Operating Budget<br>FY 2023/24 |
|---|---------------------------|-------------------------|---------------------------|-------------------------------|-------------|--------------------------------|
| Sources   |                           |                         |                           |                               |             |                                |
| Allocated State Appropriations <sup>1</sup>               | \$ 184,867,000            | \$ 5,066,000            | \$ 189,933,000            | \$-                           | \$ 740,000  | \$ 190,673,000                 |
| Enrollment Growth   | -                         | 1,759,000               | 1,759,000                 | -                             | -           | 1,759,000                      |
| Estimated Additional State Funding                        | -                         | 2,800,000               | 2,800,000                 | -                             | -           | 2,800,000                      |
| General State Appropriations FY 2022-23 Adjustments       | -                         | 4,700,000               | 4,700,000                 | -                             | -           | 4,700,000                      |
| Sub-total - State Appropriation                           | 184,867,000               | 14,325,000              | 199,192,000               | -                             | 740,000     | 199,932,000                    |
| Campus Based Fees   |                           |                         |                           |                               |             |                                |
| Tuition   | 118,956,000               | 2,495,000               | 121,451,000               | -                             | 7,368,908   | 128,819,908                    |
| Non-resident Tuition                                      | 41,231,000                | (2,162,000)             | 39,069,000                | -                             | -           | 39,069,000                     |
| College Based Fee I (Designated Fee)                      | 21,546,000                | 1,569,000               | 23,115,000                | -                             | -           | 23,115,000                     |
| College Based Fee II (Designated Fee; 60% to Fin Aid)     | 3,600,000                 | 9,758,000               | 13,358,000                | -                             | -           | 13,358,000                     |
| Student Success Fee (Designated Fee)                      | 20,084,000                | 1,095,000               | 21,179,000                | -                             | -           | 21,179,000                     |
| Cal Poly Plan (Designated Fee)                            | 5,489,000                 | 296,000                 | 5,785,000                 | -                             | -           | 5,785,000                      |
| Professional Grad Fee (Designated Fee; 25% to Fin Aid)    | 170,000                   | -                       | 170,000                   | -                             | -           | 170,000                        |
| Health Services (Designated Fee; 30% to Fin Aid)          | 15,030,000                | 987,000                 | 16,017,000                | -                             | -           | 16,017,000                     |
| Cal Poly Opportunity Fee (Designated Fee; 50% to Fin Aid) | 17,729,000                | 4,282,000               | 22,011,000                | -                             | -           | 22,011,000                     |
| Other Campus Receipts and Sources                         | 2,353,000                 | -                       | 2,353,000                 | -                             | -           | 2,353,000                      |
| Sub-total - Campus Based Fees                             | 246,188,000               | 18,320,000              | 264,508,000               | -                             | 7,368,908   | 271,876,908                    |
| Total Sources   | 431,055,000               | 32,645,000              | 463,700,000               | -                             | 8,108,908   | 471,808,908                    |
| Headcount   | 21,285                    | 456                     | 21,741                    |                               | 1,739       | 23,480                         |
| Resident FTES   | 16,912                    | 573                     | 17,485                    |                               | 751         | 18,236                         |
| Non-Resident FTES   | 3,539                     | (128)                   | 3,411                     |                               | 117         | 3,528                          |

<sup>1</sup> State Funded Allocations and Campus Mandatory Costs schedule detail appropriations growth

# CSU General Operating Fund Budget Plan FY 2023/24

|  | Base Budget<br>FY 2022/23 | Base Budget<br>Variance | Base Budget<br>FY 2023/24 | One Time Budget<br>FY 2023/24 | Summer 2023 | Operating Budge<br>FY 2023/24         |
|--|---------------------------|-------------------------|---------------------------|-------------------------------|-------------|---------------------------------------|
| 6  |                           |                         |                           |                               |             |                                       |
| eneral Campus Allocations                                    |                           |                         |                           |                               |             |                                       |
| Academic Affairs - General Support                           | 129,299,474               |                         | 129,299,474               | -                             | 816,124     | 130,115,59                            |
| Academic Affairs - Professional Grad Fee                     | 82,149                    | -                       | 82,149                    | -                             | -           | 82,14                                 |
| Academic Affairs - College Based Fees I                      | 21,546,000                | 1,569,000               | 23,115,000                | -                             | -           | 23,115,00                             |
| Academic Affairs - Student Success Fees                      | 14,624,281                | 200,000                 | 14,824,281                | -                             | -           | 14,824,28                             |
| Academic Affairs - Cal Poly Plan Fees                        | 5,489,000                 | 296,000                 | 5,785,000                 | -                             | -           | 5,785,00                              |
| Academic Affairs - Cal Poly Opportunity Fees                 | 6,032,946                 | 1,969,296               | 8,002,242                 | -                             | -           | 8,002,24                              |
| Academic Affairs - Graduate Education                        | -                         | 396,607                 | 396,607                   | -                             | -           | 396,60                                |
| Academic Affairs - Athletics                                 | -                         |                         | -                         | -                             | -           |                                       |
| Academic Affairs - Athletic Scholarships                     | -                         | -                       | -                         | -                             | -           |                                       |
| Information Technology Services - General Support            | 20,254,086                |                         | 20,254,086                | -                             | -           | 20,254,08                             |
| Information Technology Services - Campus Software Agreements | -                         |                         | -                         | -                             | -           |                                       |
| Information Technology Services - Student Success Fees       | 250,000                   |                         | 250,000                   | -                             | -           | 250,00                                |
| Research - General Support                                   | 1,077,450                 | (396,607)               | 680,842                   | _                             | _           | 680,84                                |
| Research - Student Success Fees                              | 200,000                   | (200,000)               |                           |                               |             | 000,0                                 |
| Research - Research Support (year 5 of 5)                    | 500,000                   | - (200,000)             | 500,000                   |                               | -           | 500,00                                |
|  | ,                         |                         | ,                         |                               | 00 770      | · · · · · · · · · · · · · · · · · · · |
| Strategic Enrollment Management - General Support            | 8,102,705                 |                         | 8,102,705                 | -                             | 22,770      | 8,125,47                              |
| Strategic Enrollment Management - College Based Fees         | -                         | 439,110                 | 439,110                   |                               |             | 439,1                                 |
| Strategic Enrollment Management - Student Success Fees       | 417,132                   |                         | 417,132                   | -                             |             | 417,13                                |
| Strategic Enrollment Management - Cal Poly Opportunity Fee   | 667,680                   | 174,557                 | 842,237                   | -                             | -           | 842,23                                |
| Diversity & Inclusion - General Support                      | 762,666                   | · ·                     | 762,666                   | -                             | -           | 762,66                                |
| Diversity & Inclusion - Student Success Fees                 | 326,639                   | · ·                     | 326,639                   | -                             | -           | 326,63                                |
| Diversity & Inclusion - Cal Poly Opportunity Fee             | 271,093                   | -                       | 271,093                   | -                             | -           | 271,09                                |
| Student Affairs - General Support                            | 10,769,922                |                         | 10,769,922                | -                             | 1,144,971   | 11,914,89                             |
| Student Affairs - Basic Needs and Foster Youth               | 1,135,940                 |                         | 1,135,940                 | -                             | -           | 1,135,94                              |
| Student Affairs - Health Services Fee                        | 12,939,000                | 845,000                 | 13,784,000                | -                             | -           | 13,784,00                             |
| Student Affairs - Student Success Fees                       | 4,265,948                 |                         | 4,265,948                 | -                             | -           | 4,265,94                              |
| Student Affairs - Cal Poly Opportunity Fees                  | 1,892,781                 | 324,847                 | 2,217,628                 | -                             | -           | 2,217,62                              |
| Administration & Finance                                     | 28,503,771                |                         | 28,503,771                |                               | -           | 28,503,77                             |
| President's Office   | 1,582,060                 | _                       | 1,582,060                 | _                             | _           | 1,582,06                              |
| University Support   | 648,422                   |                         | 648,422                   |                               |             | 648,42                                |
| University Development                                       | 3.620.996                 |                         | 3,620,996                 |                               | -           | 3,620,99                              |
| University Development - Cal Poly Opportunity Fee            |                           | 195,300                 | 195,300                   |                               | -           | 195,30                                |
| University Communications & Marketing                        | 2,462,220                 |                         | 2,462,220                 | -                             | 20,000      | 2,482,22                              |
| University Personnel   | 4,278,127                 |                         | 4,278,127                 | -                             |             | 4.278.12                              |
| Sub-total - General Campus Allocations                       | 282,002,487               | 5.813.110               | 287,815,597               |                               | 2,003,865   | 289.819.46                            |

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## CSU General Operating Fund Budget Plan FY 2023/24

|   | Base Budget<br>FY 2022/23 | Base Budget<br>Variance | Base Budget<br>FY 2023/24 | One Time Budget<br>FY 2023/24 | Summer 2023 | Operating Budget<br>FY 2023/24 |
|---|---------------------------|-------------------------|---------------------------|-------------------------------|-------------|--------------------------------|
| Campus Based Scholarships                             |                           |                         |                           |                               |             |                                |
| SUG Allocation  | 10,942,000                | 1,413,000               | 12,355,000                | -                             | -           | 12,355,000                     |
| Non Resident Scholarship                              | 2,000,000                 | -                       | 2,000,000                 | -                             | -           | 2,000,000                      |
| Cal Poly Opportunity Grant                            | 8,864,500                 | 2,664,000               | 11,528,500                | -                             | -           | 11,528,500                     |
| College Based Fee II Financial Aid                    | 2,160,000                 | 5,415,690               | 7,575,690                 | -                             | -           | 7,575,690                      |
| Health Fee Financial Aid                              | 2,091,000                 | 142,000                 | 2,233,000                 | -                             | -           | 2,233,000                      |
| Partner Green & Gold                                  | 637,000                   | -                       | 637,000                   | -                             | -           | 637,000                        |
| State EOP Grants                                      | 563,143                   | -                       | 563,143                   | -                             | -           | 563,143                        |
| Fortune Schools Scholarship                           | 180,000                   | -                       | 180,000                   | -                             | -           | 180,000                        |
| Merit Scholarship                                     | 1,200,000                 | -                       | 1,200,000                 | -                             | -           | 1,200,000                      |
| Cal Poly Scholars - Mosaic                            | 90,000                    | -                       | 90,000                    | -                             | -           | 90,000                         |
| Cal Poly Grants                                       | 78,000                    | -                       | 78,000                    | -                             | -           | 78,000                         |
| Athletics Scholarships                                | 1,050,000                 | 250,000                 | 1,300,000                 | -                             | -           | 1,300,000                      |
| Professional Grad Fee Financial Aid                   | 42,500                    |                         | 42,500                    | -                             | -           | 42,500                         |
| Summer Financial Aid                                  | -                         | -                       | -                         | -                             | 1,990,000   | 1,990,000                      |
| State Graduate Fellowships                            | 23,000                    | -                       | 23,000                    | -                             | -           | 23,000                         |
| Sub-total, Campus Based Scholarships                  | 29,921,143                | 9,884,690               | 39,805,833                | -                             | 1,990,000   | 41,795,833                     |
| Centrally Managed/Mandatory Costs                     |                           |                         |                           |                               |             |                                |
| Benefit Centralization Savings                        | (5,000,000)               | -                       | (5,000,000)               | -                             | -           | (5,000,000)                    |
| Centralized Benefit Pool                              | 103,475,040               | 3,915,647               | 107,390,688               | -                             | -           | 107,390,688                    |
| Infrastructure Funding Plan (CRM Support)             | 475,000                   | -                       | 475,000                   | -                             | -           | 475,000                        |
| Risk/Liability Insurance Coverage                     | 7,165,302                 | 792,000                 | 7,957,302                 | -                             | -           | 7,957,302                      |
| Benefit Admin Fee                                     | 105,000                   | -                       | 105,000                   | -                             | -           | 105,000                        |
| Campus Utilities                                      | 10,638,264                | 1,161,736               | 11,800,000                | -                             | -           | 11,800,000                     |
| Debt Service (Frost Center)                           | 2,600,000                 | -                       | 2,600,000                 | -                             | -           | 2,600,000                      |
| Fire Services   | 527,000                   | -                       | 527,000                   | -                             | -           | 527,000                        |
| Cal Poly Opportunity Fee Assessment                   | 2,250,000                 | (1,375,000)             | 875,000                   | -                             | -           | 875,000                        |
| SB84 Loan Repayment (year 5 of 7)                     | 1,141,300                 | -                       | 1,141,300                 | -                             | -           | 1,141,300                      |
| Admissions Loan (yakʔitʲutʲu)                         | 128,000                   | -                       | 128,000                   | -                             | -           | 128,000                        |
| Strategic Investment Initiatives                      | 2,000,000                 | -                       | 2,000,000                 | -                             | -           | 2,000,000                      |
| Summer Support (SEM/Program Mgmt/University Overhead) | -                         | -                       | -                         | -                             | 984,853     | 984,853                        |
| Memberships   | 125,000                   | 22,000                  | 147,000                   | -                             | -           | 147,000                        |
| Sub-total - Centrally Managed/Mandatory Costs         | 125,629,906               | 4,516,383               | 130,146,290               | -                             | 3,935,473   | 134,081,763                    |

#### CSU General Operating Fund Budget Plan FY 2023/24

|   | Base Budget<br>FY 2022/23 | Base Budget<br>Variance | Base Budget<br>FY 2023/24 | One Time Budget<br>FY 2023/24 | Summer 2023 | Operating Budget<br>FY 2023/24 |
|---|---------------------------|-------------------------|---------------------------|-------------------------------|-------------|--------------------------------|
| Strategic Allocations                     |                           |                         |                           |                               |             |                                |
| Academic Mission - College Based Fee II   | 1,440,000                 | 3,903,200               | 5,343,200                 | -                             | -           | 5,343,200                      |
| Promotion & Tenure                        | -                         | 1,000,000               | 1,000,000                 | -                             | -           | 1,000,00                       |
| Athletics Support                         | -                         | 1,225,000               | 1,225,000                 | -                             | 272,000     | 1,497,00                       |
| Campus Contingency (1)                    | -                         | 9,000,000               | 9,000,000                 | -                             | -           | 9,000,00                       |
| UP Operations                             | -                         | 281,000                 | 281,000                   | -                             | -           | 281,00                         |
| Enterprise Web Development - UCM          | -                         | 395,000                 | 395,000                   | 75,000                        | -           | 470,00                         |
| Enterprise Web Development - ITS          | -                         | 574,040                 | 574,040                   | 250,000                       | -           | 824,04                         |
| ITS Funding WTC Study                     | -                         | 757,200                 | 757,200                   | 1,055,000                     | -           | 1,812,20                       |
| Economic Development Activities           | -                         | 352,000                 | 352,000                   | -                             | -           | 352,00                         |
| A&F Operations                            | -                         | 226,500                 | 226,500                   | -                             | -           | 226,50                         |
| Title IX compliance                       | -                         | 500,000                 | 500,000                   | -                             | -           | 500,00                         |
| Mustang Business Park                     | -                         | 3,000,000               | 3,000,000                 | -                             | -           | 3,000,00                       |
| Mustang Shuttle                           | -                         | 15,000                  | 15,000                    | -                             | -           | 15,00                          |
| Bus Contract                              | -                         | (225,000)               | (225,000)                 | -                             | -           | (225,00                        |
| Sub-total, Commitments                    | 1,440,000                 | 21,003,940              | 22,443,940                | 1,380,000                     | 272,000     | 24,095,94                      |
| otal Uses                                 | 438,993,537               | 41,218,123              | 480,211,660               | 1,380,000                     | 8,201,338   | 489,792,998                    |
| let Operating Budget Surplus / (Deficit)  | (\$7,938,537)             | (\$8,573,123)           | (\$16,511,660)            | (\$1,380,000)                 | (\$92,430)  | (\$17,984,09                   |
| Budgeted Reserves                         |                           |                         |                           |                               |             |                                |
| Campus Reserves - Capital                 | 500,000                   | (500,000)               | -                         | -                             | -           |                                |
| Campus Reserves - Economic Uncertainty    | 2,000,000                 | (2,000,000)             | -                         | (17,984,090)                  | -           | (17,984,09                     |
| Sub-total, Reserves                       | 2,500,000                 | (2,500,000)             | -                         | (17,984,090)                  | -           | (17,984,09                     |
| let Budget Surplus/Deficit After Reserves | (\$10,438,537)            | (\$6,073,123)           | (\$16,511,660)            | \$16,604,090                  | (\$92,430)  | \$                             |

(1) Compensation funding is an early estimation. Final determination of campus cost will be calculated once contract negotiations have concluded.

| CAL POLY   |    |                               |    |  |    |  |  |  |  |  |
|--|----|-------------------------------|----|--|----|--|--|--|--|--|
| State Funded Allocations<br>and Campus Mandatory Costs   |    |                               |    |  |    |  |  |  |  |  |
| FY 2023-24   |    |                               |    |  |    |  |  |  |  |  |
|  | Pr | ior Year Adj                  |    | FY2023-24  |    | Total  |  |  |  |  |
| Sources<br>State Appropriations  | \$ | 3,999,000                     | \$ | 7,526,000  | \$ | 11,525,000   |  |  |  |  |
| Total Sources  | \$ | 3,999,000                     | \$ | 7,526,000  | \$ | 11,525,000   |  |  |  |  |
| Funded Uses<br>Health Premium Increases<br>GI 2025<br>Student Basic Needs<br>FY2022-2023 Retirement Adjustment<br>Financial Aid - SUG<br>Risk/Liability Coverage | •  | -<br>-<br>3,999,000<br>-<br>- | •  | 2,861,000<br>568,000<br>133,000<br>-<br>1,413,000<br>792,000 | •  | 2,861,000<br>568,000<br>133,000<br>3,999,000<br>1,413,000<br>792,000 |  |  |  |  |
| Subtotal State Funded Uses   | \$ | 3,999,000                     | \$ | 5,767,000  | \$ | 9,766,000  |  |  |  |  |
| Unfunded Mandatory Costs<br>Compensation <sup>(1)</sup><br>Campus Utilities<br>Promotion and Tenure  |    | -<br>-<br>-                   |    | 9,000,000<br>1,161,736<br>1,000,000                          |    | 9,000,000<br>1,161,736<br>1,000,000                                  |  |  |  |  |
| Subtotal Unfunded Mandatory Costs  | \$ | -                             | \$ | 11,161,736   | \$ | 11,161,736   |  |  |  |  |
| Total  | \$ | -                             | \$ | (9,402,736)  | \$ | (9,402,736)  |  |  |  |  |

(1) Compensation funding is an early estimation. Final determination of campus cost will be calculated once contract negotiations have concluded.

# Summary of New Allocations By Division / Source

FY 2023/24

|  | St | ate Approp/<br>Tuition | Can | npus Based<br>Fees |          | External<br>Funding | One-Time   |          | Total              |
|--|----|------------------------|-----|--------------------|----------|---------------------|------------|----------|--------------------|
| Academic Affairs                               |    |                        |     |                    |          |                     |            |          |                    |
| College Based Fee - Colleges                   | \$ | -                      | \$  | 1,569,000          | \$       | -                   | \$-        | \$       | 1,569,000          |
| College Based Fee - Provost                    |    | -                      |     | 3,903,200          |          | -                   | -          |          | 3,903,200          |
| Cal Poly Plan                                  |    | -                      |     | 296,000            |          | -                   | -          |          | 296,000            |
| Faculty Promotion/Tenure                       |    | 1,000,000              |     | -                  |          | -                   | -          |          | 1,000,000          |
| Cal Poly Opportunity Fee                       |    | -                      |     | 1,969,296          |          | -                   | -          |          | 1,969,296          |
| Lottery  |    | -                      |     | -                  |          | 191,000             | -          |          | 191,000            |
|  | \$ | 1,000,000              | \$  | 7,737,496          | \$       | 191,000             | \$-        | \$       | 8,928,496          |
| Strategic Enrollment Management                |    |                        |     |                    |          |                     |            |          | -                  |
| College Based Fee - SEM Administrative Support |    | -                      |     | 439,110            |          | -                   | -          |          | 439,110            |
| Cal Poly Opportunity Fee - Regional Admissions |    | -                      |     | 174,557            |          | -                   | -          |          | 174,557            |
| ,        | \$ | -                      | \$  | 613,667            | \$       | -                   | \$-        | \$       | 613,667            |
| Heleneite Bergeneral                           |    |                        |     |                    |          |                     |            |          | -                  |
| University Personnel                           |    | 500.000                |     |                    |          |                     |            |          | 500.000            |
| Title IX Compliance Funding                    |    | 500,000                |     | -                  |          | -                   | -          |          | 500,000            |
| AVP funding                                    | \$ | 281,000<br>781,000     | \$  | -                  | \$       | -                   | -<br>\$ -  | \$       | 281,000<br>781,000 |
|  | Ψ  | 701,000                | Ψ   |                    | Ψ        |                     | Ψ          | Ψ        |                    |
| Information Technology                         |    |                        |     |                    |          |                     |            |          |                    |
| Enterprise Web Development                     |    | 574,040                |     | -                  |          | -                   | 250,000    |          | 824,040            |
| WTC Bridge funding                             |    | -                      |     | -                  |          | 1,055,000           | -          |          | 1,055,000          |
| ITS Funding based on WTC Study                 |    | -                      |     | -                  |          | 367,956             | -          |          | 367,956            |
| Phone cost funding                             |    | 757,200                | •   | -                  | <b>^</b> | (757,200)           | -          | <b>^</b> | -                  |
|  | \$ | 1,331,240              | \$  | -                  | \$       | 665,756             | \$ 250,000 | \$       | 2,246,996          |
| Research                                       |    |                        |     |                    |          |                     |            |          |                    |
| Nescaluli                                      | \$ | -                      | \$  | -                  | \$       |                     | -<br>\$-   | \$       |                    |
|  | ÷  |                        | Ψ   |                    | Ŧ        |                     | τ          | *        |                    |
| Office of Diversity & Inclusion                |    | -                      |     | -                  |          | -                   | -          |          | -                  |
|  | \$ | -                      | \$  | -                  | \$       | -                   | \$-        | \$       | -                  |

| 😽 CAL POLY  |                          |                      |                     |             |                                     |
|---|--------------------------|----------------------|---------------------|-------------|-------------------------------------|
|   | mary of New              | Allocations          | ;                   |             |                                     |
|   | By Division /            | Source               |                     |             |                                     |
|   | FY 2023                  |                      |                     |             |                                     |
|   | State Approp/<br>Tuition | Campus Based<br>Fees | External<br>Funding | One-Time    | Total                               |
| Student Affairs   |                          |                      |                     |             | -                                   |
| Increase in Student Affairs/Housing IDC   | -                        | -                    | 555,203             | -           | 555,203                             |
| Health Services Fee   | -                        | 845,000              | -                   | -           | 845,000                             |
| Cal Poly Opportunity Fee  | -                        | 324,847              | -                   | -           | 324,847                             |
| Financial Aid - Athletics   | 250,000                  | -                    | -                   | -           | 250,000                             |
| Athletics Support/Football Coach  | 1,225,000                | -                    | -                   | -           | 1,225,000                           |
|   | \$ 1,475,000             | \$ 1,169,847         | \$ 555,203          | \$-         | \$ 3,200,050                        |
| University Development  |                          |                      |                     |             | -                                   |
| New Positions/IRP's (Pre-funded from 22-23)                                       |                          |                      | 500,000             |             | 500,000                             |
| Cal Poly Opportunity Fee - Development & Fundraising                              | -                        | 195,300              | -                   | -           | 195,300                             |
| Additional funding from Foundation <sup>(1)</sup>                                 | -                        | · -                  | -                   |             | -                                   |
| 0   | \$-                      | \$ 195,300           | \$ 500,000          | \$-         | \$ 695,300                          |
| University Support  |                          |                      |                     |             | -                                   |
| Economic Development Activities   | 352,000                  |                      | _                   |             | 352,000                             |
| Memberships   | 22,000                   | -                    | -                   | -           | 22,000                              |
|   | \$ 374,000               | \$-                  | \$-                 | \$-         | \$ 374,000                          |
|   |                          |                      |                     |             | -                                   |
| University Communication and Marketing  |                          |                      | 200.000             |             | 200.000                             |
| Brand Reinvestment Campaign (Pre-funded from 22-23)<br>Enterprise Web Development | -<br>395,000             | -                    | 300,000             | -<br>75,000 | 300,000<br>470,000                  |
|   | \$ 395,000               | \$ -                 | \$ 300,000          |             |                                     |
|   | + 000,000                | т                    | + 000,000           | +,000       | +,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Administration & Finance  |                          |                      |                     |             |                                     |
| Operations Director   | 226,500                  | -                    | -                   | -           | 226,500                             |
| Bus Contract  | (225,000)                |                      | -<br>¢              | -           | (225,000)                           |
|   | \$ 1,500                 | <del>ک</del> -       | \$-                 | \$-         | \$ 1,500                            |

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| CAL POLY<br>Summary of New Allocations<br>By Division / Source<br>FY 2023/24 |    |                         |     |                    |    |                   |            |    |             |  |  |
|--|----|-------------------------|-----|--------------------|----|-------------------|------------|----|-------------|--|--|
|  | S  | tate Approp/<br>Tuition | Cai | npus Based<br>Fees |    | xternal<br>unding | One-Time   |    | Total       |  |  |
| Central/Mandatory Costs  |    |                         |     |                    |    |                   |            |    |             |  |  |
| Utility cost increases   |    | 1,161,736               |     | -                  |    | -                 | -          |    | 1,161,736   |  |  |
| Cal Poly Mustang Business Park   |    | 3,000,000               |     | -                  |    | -                 | -          |    | 3,000,000   |  |  |
| CPOF Fee Assessment Reduction  |    | (1,375,000)             |     | -                  |    | -                 | -          |    | (1,375,000) |  |  |
| Centralized Benefit  |    | 3,915,647               |     | -                  |    | -                 | -          |    | 3,915,647   |  |  |
| Compensation <sup>(2)</sup>  |    | 9,000,000               |     | -                  |    | -                 | -          |    | 9,000,000   |  |  |
| Financial Aid - Cal Poly Opportunity Fee                                     |    | -                       |     | 2,664,000          |    | -                 | -          |    | 2,664,000   |  |  |
| Financial Aid - College Based Fee  |    | -                       |     | 5,415,690          |    | -                 | -          |    | 5,415,690   |  |  |
| Financial Aid - Health   |    | -                       |     | 142,000            |    | -                 | -          |    | 142,000     |  |  |
| Financial Aid - SUG  |    | 1,413,000               |     | -                  |    | -                 | -          |    | 1,413,000   |  |  |
| Risk/Insurance   |    | 792,000                 |     | -                  |    | -                 | -          |    | 792,000     |  |  |
| Mustang Shuttle  |    | 15,000                  |     | -                  |    | -                 | -          |    | 15,000      |  |  |
|  | \$ | 17,922,383              | \$  | 8,221,690          | \$ | -                 | \$-        | \$ | 26,144,073  |  |  |
| Total Allocations by Funding Source  | \$ | 23,280,123              | \$  | 17,938,000         | \$ | 2,211,959         | \$ 325,000 | \$ | 43,755,082  |  |  |

(1) Funding of \$1,271,190 is being withheld pending final approval from Foundation

(2) Compensation funding is an early estimation. Final determination of campus cost will be calculated once contract negotiations have concluded.